



Export Compliance Solutions

[www.exportcompliancesolutions.com](http://www.exportcompliancesolutions.com)

**Chip Palmer**  
**Vice President Training, Business Development**



Chip's expertise is in systems processes, work flow, auditing, and the integration/implementation of new systems born to solve business problems – acquired over thirty-eight years in both the federal and private sectors. He has represented large multi-national conglomerates, mid-sized corporations, and small companies solving business and systems problems and has conducted thousands of initial audits.

Chip also has implemented problem solving techniques in new programs in many departments of the U.S. Government and throughout the private business sector. Chip's specialty is in helping clients identify root problems and successfully implement solutions that work within an organizations culture. His decades of experience as a consultant, new business executive, manager, and entrepreneur provides ECS clients with a problem solver who knows how to relate and connect people with systems, and how to motivate employees to accept change.

Chip is married to Karen Palmer and resides in Fredericksburg, VA. He is passionate about the water and spends time on his waterfront land on the Northern Neck of Va. Their son attends the University of Bath in the U.K.