



Export Compliance Solutions

www.exportcompliancesolutions.com

Charles (Chip) Palmer

Biography

Chip's expertise stems from the last thirty eight years where he worked in systems processes, work flow, auditing, and the integration/implementation of new systems in both the federal government and private industry. He has represented large multi-national conglomerates, mid-sized corporations, and small companies solving business and systems problems and has conducted thousands of initial audits.

Chip conducted his first formal training class in 1978 for Savin Corporation. In 2009 he conducted over 75 ITAR and EAR audits and training sessions in manufacturing plants throughout the United States. Chip joined ECS as Vice President of Training and Business Development in 2007 and has assisted hundreds of clients in implementing successful ITAR compliance programs.

Chip has introduced problem solving techniques and new programs in many departments of the U.S. Government and throughout the private business sector. His specialty is in helping clients identify root problems and successfully implement solutions that work within an organizations culture. His decades of experience as a trainer, consultant, new business executive, manager, and entrepreneur provides ECS clients with a problem solver who knows how to relate and connect people with systems and how to motivate employees to accept change.

Chip is married to Karen Palmer and resides in Fredericksburg, VA. He is passionate about the water and spends time on his waterfront land on the Northern Neck of Virginia. Their son has a music degree from Bath Spa University in the U.K., performs with the Metropolitan Opera and is an aspiring artist on Broadway.