



Export Compliance Solutions

[www.exportcompliancesolutions.com](http://www.exportcompliancesolutions.com)



**Suzanne Palmer, President and CEO**, founded Export Compliance Solutions, LLC, after 15 years of service in the U.S. Department of State, followed by extensive hands-on experience interpreting and applying the International Traffic in Arms Regulations (ITAR) for the defense and higher education sectors.

Before starting ECS in 2003, Suzanne directed the Johns Hopkins University Applied Physics Laboratory (JHU/APL) Space Department export compliance program. She also supervised 10 export compliance

offices for Northrop Grumman Electronic Systems during a challenging period while Northrop Grumman was acquiring several different defense companies.

During her tenure at the State Department, Suzanne served in the Office of Defense Trade Controls (ODTC) as a Licensing Officer, overseeing various categories of defense articles in the licensing branch. She also served in the Office of Defense Trade Policy, where she contributed to the ITAR/USML review, drafted policy papers for the Defense Trade Advisory Group (DTAG), and assisted in the formulation of defense trade policy toward the former Soviet Union.

Suzanne is well-known in the defense community as a dynamic team leader and problem-solver who has represented both the U.S. Government and private industry in delicate security, arms-control, nonproliferation, and export control negotiations. As President of ECS, she is currently involved in helping numerous defense companies improve the effectiveness of their compliance efforts by providing practical advice and consultation on interpreting and applying the ITAR.

With two Bachelor's degrees in International Affairs and French from Mary Washington College, Suzanne has also earned an M.A. in International Affairs from American University and has taken courses toward an M.B.A. at Johns Hopkins University.

She is married to Scott Miller and resides in Annapolis, Maryland. They have two children, four animals, and an old boat.