



# ECS

**Export Compliance Solutions**

[www.exportcompliancesolutions.com](http://www.exportcompliancesolutions.com)

## **Suzanne Palmer Biography**

Suzanne Palmer founded Export Compliance Solutions LLC (ECS) after 15 years of experience in the State Department followed by five years of hands-on import and export work in the defense industry sector. The company is well-known for its training academy that was developed to assist the defense industry in their understanding of the very complex maze of federal regulations that controls exports and imports administered by the Departments of State and Commerce. Ms. Palmer served on the Defense Trade Advisory Group (DTAG) and was appointed by State/DDTC as a Special Compliance Official (SCO) to a local defense company.

Prior to founding the company, Ms. Palmer worked as Manager of Export Compliance for the Space Department at the Johns Hopkins University Applied Physics Laboratory. As Manager of Compliance, Ms. Palmer performed all the export training for the Space Department Program Managers, created policy directives and procedures, participated in and conducted all follow-up for export audits, classified products and technology, drafted and administered export licenses and agreements and acted as the U.S. Government liaison for the Space Department.

Previous to this position, Ms. Palmer worked as the Export Manager for the Electronic Systems division of Northrop Grumman in Maryland. During her tenure, she witnessed the acquisition of Litton Corporation and managed the export activity of the existing and incoming business units. Export training, overseeing license transactions, ITAR exemption use and creating procedures for technical paper review were just a few of her responsibilities.

Before joining the defense industry, Ms. Palmer worked in the U.S. Department of State and served in a variety of positions:

- Bureau of Non Proliferation where she played a central role in the establishment of the NATO WMD Center and contributed regularly to substantive debate on critical proliferation problems within the NATO Senior Political-Military Group on Proliferation.
- Arms Control & Disarmament Agency (ACDA) where she worked on conventional arms control, nonproliferation of missiles and weapons of mass destruction and regional arms control.
- Office of Defense Trade Controls (ODTC) where she oversaw licensing for various commodities.
- Office of Defense Trade Policy where she contributed to the ITAR USML review, drafted policy papers for the Defense Trade Advisory Group (DTAG) and assisted in the formulation of defense trade policy toward the former Soviet Union.

Ms. Palmer holds two Bachelor's degrees from Mary Washington College in International Studies and French. She also earned a Masters degree from American University in International Affairs and has taken courses toward a Masters of Business Administration at Johns Hopkins University. Suzanne is married to Scott Miller and they have two children, four animals and a couple of boats. They reside in Annapolis, MD.