



Export Compliance Solutions & Consulting

www.exportcompliancesolutions.com

Chip Palmer

Chip Palmer is a specialist in auditing, training, strategic market and product planning, systems processes, workflow optimization, and the integration/implementation of new business systems. A graduate of the University of Virginia with a degree in business, Mr. Palmer has acquired over 30 years of work experience in both the federal and private sectors, helping organizations reach their business and revenue goals by training staff in value-driven strategies and tactics to implement new programs and systems. He has conducted hundreds of initial audits to identify root problems, working closely with clients to devise achievable solutions within their organizational cultures.

Mr. Palmer conducted his first formal training class in 1978 for Savin Corporation. Since joining ECS in 2007, he has led many ITAR training sessions and has performed ITAR and EAR audits and gap analyses at manufacturing plants, organizations, and universities throughout the United States.

Because of his familiarity with management strategies across a wide range of industries and his demonstrated track record of success in helping organizations attain their goals in today's turbulent business environment, Mr. Palmer has gained a solid reputation among ECS clients as a savvy instructor and knowledgeable mentor who is able to inspire and motivate employees to accept change.

Mr. Palmer and his wife Karen reside in Fredericksburg, Virginia. He is passionate about the water, spending much of his spare time at his waterfront land in Virginia's Northern Neck. Their son has a music degree from Bath Spa University in the U.K., performs with the Metropolitan Opera, and is an aspiring artist in Manhattan.